

Field Sales Representative

About Solar Solution

Solar Solution LLC believes in helping home owners and businesses become more environmentally conscious while helping them save money with systems that make economic sense. We work directly with our customers to answer any questions or concerns they may have.

Since established in 2008, we have been driven by the pursuit of a cleaner, healthier America by providing alternative energy options. Our attention to detail and our excellent customer service distinguishes us from our competition. We are a local certified CBE firm and licensed installers in the District of Columbia, Virginia and Maryland.

Job Description

The field door to door sales representative will report to the Director of Sales and will have a main objective of generating sales leads for residential solar systems by going door to door within DC neighborhoods. Day to day role will be to have conversations with homeowners to educate them on the advantages of going solar, provide a solar evaluation on the spot and discuss further how going solar can help them save money. Proper followup with leads is also a major key to success in this role. You will be measured on how many leads you generate, and how many are closed. Monthly goals will be established. Hours can be flexible, as well as working days, but must meet a minimum of 40 working hours per week.

Qualifications

- Experience in door to door sales of a minimum of two years.
- Positive, hardworking attitude.
- Strong work ethic and motivation to be the best.
- Goal Oriented.
- Ability to stand for be outdoors and walk several blocks daily.
- Ability to work weekends.
- Ability to work unsupervised.
- Has own transportation and clean driving record.
- Must have computer basic computer skills and experience with MS Outlook.
- Good communication, Presentation and demonstration skills.
- Ability to work independently with solid time-management and organization skills
- Excellent written and verbal communication skills
- Excellent customer service skills

Additional Information

- Competitive base pay with commission based on sales.
- Paid training
- Vacation and sick days (after 6 months)

Solar Solution LLC is an Equal Opportunity / Affirmative Action employer committed to diversity in the workplace. All qualified applicants will receive consideration for employment without regard to race, color, religion, sex, sexual orientation, national origin, disability, protected veteran status, gender identity or any other factor protected by applicable federal, state or local laws.